

Utkal Alumina International Limited

October 23, 2019

Ratings

| 110111160 | | | | |
|-----------------------------|----------------------------------|------------------------------------|---------------|--|
| Facilities | Amount (Rs. crore) | Rating1 | Rating Action | |
| Long Term Bank Facilities – | 2,424.00 | CARE AA+; Stable | Reaffirmed | |
| Term Loan | | (Double A Plus; Outlook: Stable) | | |
| Long/Short Term Bank | 650.00 CARE AA+; Stable/CARE A1+ | | Reaffirmed | |
| Facilities –Fund Based/ Non | | (Double A Plus; Outlook: Stable/ A | | |
| Fund Based | | One Plus) | | |
| | 3,074.00 | | | |
| Total Facilities | (Rupees Three Thousand and | | | |
| | seventy four crore Only) | | | |
| D 16 :1B | 300.00 | CARE A1. | | |
| Proposed Commercial Paper | (Rupees Three Hundred | CARE A1+ | Reaffirmed | |
| (CP) Issue (Standalone) | Crore Only) | (A One Plus) | | |

Details of instruments/facilities in Annexure-1

Detailed Rationale & Key Rating Drivers

The reaffirmation of ratings assigned to the bank facilities of Utkal Alumina International Limited (UAIL) takes into consideration promoters' long standing experience in aluminium industry, business integration within overall expansion plans of Hindalco, presence of an assured off-take agreement with Hindalco for the entire production of alumina as well as availability of captive source of raw material viz. bauxite. The ratings continue to derive strength from UAIL's comfortable capital structure owing to prepayment of long term debt and significant improvement in its profitability margins. The rating strengths are however tempered by susceptibility of profitability to volatile metal prices and increase in raw material prices such as caustic soda, coal, coal tar pitch etc.

The ability of UAIL to maintain its profitability in a scenario characterized by volatility in raw material prices, any significant debt funded capex plans and any variation in the credit profile of parent, Hindalco Industries Ltd are the key rating sensitivities.

Rating Sensitivities

Positive Factors

Strengthening of business risk profile driven by significant improvement in profitability margins.

Negative Factors

Increase in overall gearing owing to any sizeable debt funded capital expenditure.

Detailed description of the key rating drivers

Key Rating Strengths

Reputed promoter group; professionally qualified management with high project execution capabilities

UAIL is a 100% subsidiary of Hindalco Industries Limited (HIL) and by virtue of being part of the group; the company receives continuous support from the holding company. The company is led by professional and experienced management that has built a successful track record in the industry.

Backward integration - Captive source of raw material

UAIL requires about 5 mtpa of bauxite annually. UAIL has obtained the mining lease for the Baphlimali bauxite mines from OMCL (Odisha Mining Corporation Limited). The estimated reserves of the mines are expected to be sufficient to feed the existing capacity of 1.5 mtpa alumina refinery for over 25 years. Majority of the raw material is transported through conveyor belt from bauxite mines to UAIL plant, resulting into logistics related cost savings and convenience as against transportation through traditional modes. The rating derives strength from complete backward integration, ensuring a low cost and assured supply of raw material for UAIL.

Business integration with Hindalco's overall expansion plans

Hindalco has successfully ramped up two greenfield smelter plants, Mahan Aluminium smelter (at Bhargwan, MP) and Aditya Aluminium (at Rayagada, Odisha), with a capacity of 360 ktpa each. UAIL's alumina refinery is providing alumina to the above smelters. The company has entered into an agreement with Hindalco for the same, indicating stable revenue and visible cash

¹Complete definition of the ratings assigned are available at <u>www.careratings.com</u> and other CARE publications



flows for UAIL and corresponding savings on the selling and marketing costs. The entire output of UAIL would be utilized captively for the aluminium smelters of Hindalco.

Key Rating Weaknesses

Highly susceptible to volatility in raw material and finished good prices

Global aluminium prices (London Metal Exchange - LME), continue to remain highly volatile on the back of trade war situation, geopolitical events and the state of the global economy. Global alumina prices are indirectly derived from its strong linkages to the LME aluminium traded price. Furthermore, on the raw material front, alumina manufacturing requires significant power usage and hence volatility in power cost (owing to coal prices) as well has a significant barring on the cost of production, thereby the profitability of alumina producers.

Ongoing expansion

UAIL has undertaken brownfield capacity expansion of 500 KT and it is expected to be completed by FY21.

Industry Outlook

The US-China trade tensions in addition to the slowing trend of the global economy continue to impact aluminium market. Aluminium prices have fallen by 19.2% during the last one year. Growth in domestic demand (including secondary demand) is likely to remain stable and is expected to be in the range around 5-6% during FY20. Reforms proposed by the Government of India like development of Smart Cities, Rural Electrification and a focus on building renewable energy projects under the National Electricity Policy is likely to support the demand for aluminium. Global prices are expected to remain depressed in the short to medium term period owing to lower demand especially from Chinese and the European markets.

Liquidity indicator: Strong

Liquidity is marked by strong accruals against negligible repayment obligations due to prepayment of term loans and free cash and liquid investments as on March 31, 2019 to the tune of Rs.1,588 crore. Its unutilized bank lines are more than adequate to meet its incremental working capital needs over the next one year.

Analytical approach:

CARE has adopted a standalone approach. However, the strong operational and financial linkages with its parent (Hindalco Industries Ltd) have been considered.

Applicable Criteria

Criteria on assigning 'outlook' and 'credit watch' to Credit Ratings

Short Term Instruments

CARE's Policy on Default Recognition

Rating Methodology - Manufacturing Companies

Rating Methodology: Factoring Linkages in Ratings

Financial ratios - Non-Financial Sector

About the Company

UAIL, a wholly-owned subsidiary of Hindalco was incorporated in 1993. Hindalco (rated 'CARE AA+; Stable /CARE A1+'), the flagship metals company of the Aditya Birla group, is one of the largest aluminium manufacturer in India. UAIL is a strategically important for Hindalco, as the former provides backward integration. UAIL has implemented a fully integrated 1.5 mntpa alumina refinery project in Rayagada, Odisha. Presently, the plant is operating at its designed capacity. Further, UAIL has a firm off-take arrangement with Hindalco for the alumina produced. Alumina manufactured at this plant is sold to Hindalco for its projects - Mahan Aluminium smelter and Aditya Aluminium smelter located in Madhya Pradesh (MP) and Odisha respectively.

UAIL

| OALE | | | | | | |
|------------------------------|----------|----------|--|--|--|--|
| Brief Financials (Rs. crore) | FY18 (A) | FY19 (A) | | | | |
| Total operating income | 2,808.68 | 4,140.92 | | | | |
| PBILDT | 1170.05 | 2306.11 | | | | |
| PAT | 561.29 | 1425.10 | | | | |
| Overall gearing (times) | 0.42 | 0.35 | | | | |
| Interest coverage (times) | 3.66 | 8.31 | | | | |

A: Audited

The financials have been reclassified as per CARE standards

Press Release



Hindalco Industries Ltd (consolidated)

| Brief Financials (Rs. crore) | FY18 (A) | FY19 (A) |
|------------------------------|----------|----------|
| Total operating income | 1,16,148 | 1,31,371 |
| PBILDT | 14,842 | 16,294 |
| PAT | 6,083 | 5,495 |
| Overall gearing (times) | 1.68 | 1.62 |
| Interest coverage (times) | 3.80 | 4.31 |

A: Audited

The financials have been reclassified as per CARE standard

Status of non-cooperation with previous CRA: Not Applicable

Any other information: Not Applicable

Rating History for last three years: Please refer Annexure-2

Annexure-1: Details of Instruments/Facilities

| Name of the | Date of | Coupon | Maturity | Size of the Issue | Rating assigned |
|----------------------------|----------|--------|----------------|-------------------|--------------------|
| Instrument | Issuance | Rate | Date | (Rs. crore) | along with Rating |
| | | | | | Outlook |
| Fund-based/Non-fund-based- | - | - | - | 650.00 | CARE AA+; Stable / |
| LT/ST | | | | | CARE A1+ |
| Fund-based - LT-Term Loan | - | - | September 2030 | 2424.00 | CARE AA+; Stable |
| Commercial Paper | - | - | - | 300.00 | CARE A1+ |

Annexure-2: Rating History of last three years

| Sr. | Name of the | | Current Ratings | | Rating history | | | |
|-----|-------------------------------------|-------|--------------------------------|-----------------------------------|--|---|---|--|
| No. | Instrument/Bank Facilities | Type | Amount Outstanding (Rs. crore) | Rating | Date(s) & Rating(s) assigned in 2019-2020 | Date(s) & Rating(s) assigned in 2018-2019 | assigned in | Date(s) & Rating(s) assigned in 2016-2017 |
| 1. | Fund-based/Non-fund- based-LT/ST | LT/ST | 650.00 | CARE AA+; Stable / CARE A1+ | - | 1)CARE AA+; Stable / CARE A1+ (06-Jul-18) | Stable / | 1)CARE A+ / CARE A1+ (07-Nov-16) |
| 2. | Fund-based - LT-Term Loan | LT | 2424.00 | Withdrawn; Stable | - | 1)Withdrawn; Stable (06-Jul-18) | 1)CARE AA+ (SO); Stable (26-Sep-17) | , |
| 3. | Commercial Paper | ST | 300.00 | CARE A1+ | - | 1)CARE A1+ (06-Jul-18) | 1)CARE A1+ (11-Jul-17) | - |
| 4. | Fund-based - LT-Term Loan | LT | 2424.00 | CARE AA+; Stable | - | 1)CARE AA+; Stable (06-Jul-18) | - | - |

Note on complexity levels of the rated instrument: CARE has classified instruments rated by it on the basis of complexity. This classification is available at www.careratings.com. Investors/market intermediaries/regulators or others are welcome to write to care@careratings.com for any clarifications.



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About CARE Ratings:

CARE Ratings commenced operations in April 1993 and over two decades, it has established itself as one of the leading credit rating agencies in India. CARE is registered with the Securities and Exchange Board of India (SEBI) and also recognized as an External Credit Assessment Institution (ECAI) by the Reserve Bank of India (RBI). CARE Ratings is proud of its rightful place in the Indian capital market built around investor confidence. CARE Ratings provides the entire spectrum of credit rating that helps the corporates to raise capital for their various requirements and assists the investors to form an informed investment decision based on the credit risk and their own risk-return expectations. Our rating and grading service offerings leverage our domain and analytical expertise backed by the methodologies congruent with the international best practices.

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